

**ENERGY, ENVIRONMENT & BUILDING
PARTNERING EVENT**

**THE BEST OF
MADE IN ITALY**



COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	ASAS s.a.r.l				
Website	www.groupasas.com				
Contact person	Mr Maroun Antoun - Managing Director				
Spoken languages	Arabic, French, English.				
Sector you deal with:	<input checked="" type="checkbox"/> Hotels Airports <input checked="" type="checkbox"/> Schools <input checked="" type="checkbox"/> Hospitals Yachts <input checked="" type="checkbox"/> Other: Commercial Buildings , Towers , Residential villas and apartments, etc				
Projects already realized:	<table border="1"> <thead> <tr> <th>Name</th> <th>Year</th> </tr> </thead> <tbody> <tr> <td>Ramada Plaza Syria</td> <td>2011</td> </tr> </tbody> </table> <p>Numerous private villas, residential and commercial building in Lebanon as well as in Syria.</p>	Name	Year	Ramada Plaza Syria	2011
Name	Year				
Ramada Plaza Syria	2011				

D I S T R I B U T I O N

Detail the products you deal with (and related brands): - typology - range	Wall and floor coverings of all kinds... (Interior and Exterior), Cladding systems, False ceilings..
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Indicate whether you have your own brand/s:	Yes – ASALUX – PVC stretch ceilings
Geographic area covered:	Lebanon, Syria, Libya, Iraq, Yemen.
Indicate your customers' characteristics:	Private land lords. Main contractors and sub-contractors. End users.



INTERNATIONAL ACTIVITY

Are you already the sole agent of foreign products? If yes, which ones?	Used to be: Duralmond – Spain Phantom 3D - China
Do you have contacts with foreign suppliers? If yes, indicate name and country	Dessima (Germany) – Gobetto (Italy) – Sensitile (USA) – Duralmond (Spain) – Phantom 3d (China) - Gage (USA) – Guangzhou Are Expansion (China)... Switch (Italy)...

TAILOR YOUR B2B AGENDA

Specify the products you are mostly interested in:	We are a design and architectural company with new branches to be opened in Kurdistan, Iraq and in Libya as well as in Yemen. We deal with all kind of architectural and building products.
Give further useful information, if any:	We are currently working on 11 projects in Libya and Iraq. One model villa of 400 villas – One model villa of 7 – 32000 sq. meters resort and aqua city – restaurant – Governmental building – 6 private villas.



COMPANY PROFILE ENTREPRISES INTERNATIONALES

Nom de l'entreprise	BELISOL (Représentant Showroom Arlon - Luxembourg)	
Adresse	Avenue de Longwy 343	
Code Postal, Ville	6700 Arlon	
Numéro de téléphone		
Fax	//	
E-mail		
Web	www.belisol.com	
Personne de contacte (nom, prénom, position)	Belot Jean-Pierre - Gérant	
Langues parlées	FR, UK, DE, IT	

Secteurs d'activité

ENVIRONNEMENT

- Traitement des sols
- Gestion des risques de l'environnement
- Ingénierie et géologie de l'environnement
- Gestion et traitement de déchets/ Recyclage
- Projets hydrauliques
- Traitement d'eau
- Qualité de l'Air
- Prévention et traitement du bruit
-

ENERGIES RENOUVELABLES

- Photovoltaïque
- Energie solaire/solaire thermique
- HPP (hydroélectrique)
- Cogénération
- Biogas/biomasse
- Pirogassification
- Efficacité énergétique
-

INFRASTRUCTURES/TRAVAUX PUBLICS

- Routes et autoroutes
- Cément, bitume, matériau de construction, accessoires et signes pour les routes
- Chemins de fer
- Métro et tunnels
- Ponts
- Aéroports
- Ports
- Transports urbains
- Production et distribution d'énergie
- Infrastructures de l'environnement (décharges, barrages ecc.)
- Infrastructures sociales (hôpitaux, écoles, installations sportives ecc.)
- Eclairage Publique
- Structures en acier
-

OTHER

- Oil & Gas
- Mines
-

Description de votre activité	Portes I Fenêtres I Energies Durables I Isolation	
Date de création	Groupe Belisol - 1977	
Chiffre d'affaire annuelle	130 millions CA annuel consolidé (groupe BELISOL)	
N° d'employés	50 franchises	
Pouvez-vous donner des détails sur les produits avec lesquels vous travaillez: - typologie - gamme	<ul style="list-style-type: none"> - Portes (entrée, intérieures, garage + accessoires) - fenêtres (châssis, vitrage + accessoires) - isolation - énergies renouvelables: panneaux solaires, LEDs, pompe à chaleur sanitaire, chauffe au solaire. <p>4 gammes par activités: confort, design, élégance et exclusive matériaux: pvc, bois, aluminium</p>	
Pays sur lesquels vous travaillez	Belgique, Luxembourg (France)	
Avez-vous déjà travaillé avec entreprises étrangères? De quels pays ?	France, Allemagne, Autriche,...	
Pouvez-vous donner le profil de vos clients?	B2C / B2B (architectes)	
Avez-vous déjà travaillé avec entreprises italiennes? Lesquelles ?		

Secteurs dans
lesquels vous seriez
intéressés à connaître
entreprises du
Piémont

ENVIRONNEMENT

- Traitement des sols
- Gestion des risques
- Gestion et traitement de déchets/ Recyclage
- Eau/Barrages/Projets hydrauliques
- Traitement d'eau
- Qualité de l'Air
- Prévention et traitement du bruit
- Ingénierie et géologie de l'environnement
- Gestion des risques de l'environnement
-

ENERGIE

- Énergie traditionnelle
- Énergies renouvelables (photovoltaïque, énergie solaire/solaire thermique)
- HPP (hydroélectrique)
- biomasse
- pirogassification
- bioconstruction
-

INFRASTRUCTURES/TRAVAUX PUBLICS

- Routes et autoroutes
- Cément, bitume, matériau de construction, accessoires et signes pour les routes
- Chemins de fer
- Métro et tunnels
- Ponts
- Aéroports
- Ports
- Transports urbains
- Production et distribution d'énergie
- Infrastructures de l'environnement (décharges ecc.)
- Infrastructures sociales (hôpitaux, écoles, installations sportives ecc.)
- Eclairage Publique
- Structures en acier
-

OTHER

- Oil & Gas
- Mines
-

<p>Indiquez les produits/services/typologie de conseil/solutions dans lesquels vous êtes intéressés.</p>	<p>Produits pou énergies renouvelables</p>
<p>Indiquez la typologie de coopération dans laquelle vous êtes intéressés.</p>	<p>Partenariat, distributeur</p>
<p>Indiquez le but de votre visite à Turin</p>	<p>Rencontre de partenaires, recherche de solution innovantes et performantes pour insérer dans notre gamme des produits destinée à la distribution.</p>

ENVOYER A':



Centro Estero per l'Internazionalizzazione
C.so Regio Parco, 27 - 10152 TORINO

Enrica Demichelis / Daisy Romaniello

✉: ambiente@centroestero.org

Tel. 011.6700.684

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ENERGY & ENVIRONMENT PARTNERING EVENT

COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	Cutrim & Gutierrez Meio Ambiente e Geologia (CGA _{geo})	
Address	1986 Dr. Luiz Migliano Street, cj 2708	
Post code, City	05711-001, São Paulo, São Paulo, Brazil	
Phone		
Fax		
E-mail		
Website	Cgageo.com.br	
Contact person (name and position)	Carlos Cutrim, commercial director	
Spoken languages	English, portuguese, little spanish	



Activity sector	<p>ENVIRONEMENT</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Soil/contaminated land monitoring and treatment / remediation <input checked="" type="checkbox"/> Risks/disasters prevention and management <input type="checkbox"/> Engineering and environmental geology <input checked="" type="checkbox"/> Waste management/ Recycling <input type="checkbox"/> Hydraulics <input type="checkbox"/> Water/waste water treatment <input type="checkbox"/> Air quality / off gas management <input type="checkbox"/> Noise prevention and treatment <input type="checkbox"/> <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> <input type="checkbox"/> Photovoltaic <input type="checkbox"/> Solarenergy (thermal) <input type="checkbox"/> HPP / small HPP <input type="checkbox"/> Biogas/Biomass <input type="checkbox"/> Cogeneration <input type="checkbox"/> Pyrogassification <input type="checkbox"/> Energy efficiency <input type="checkbox"/> <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> <input type="checkbox"/> Roads and motorways <input type="checkbox"/> Cement, bitumen, construction material, road equipment, furniture, fittings, signs and accessories <input type="checkbox"/> Railways <input type="checkbox"/> Underground and tunneling <input type="checkbox"/> Bridges and viaducts <input type="checkbox"/> Airports <input type="checkbox"/> Ports <input type="checkbox"/> Urban transport <input type="checkbox"/> Power distribution and energy production (including smart grid and off grid systems) <input checked="" type="checkbox"/> Environmental infrastructures (landfills, dams etc) <input type="checkbox"/> Public works (hospitals, schools, sports facilities) <input type="checkbox"/> Public Lightning <input type="checkbox"/> <p>OTHER</p> <ul style="list-style-type: none"> <input type="checkbox"/> Oil & Gas <input checked="" type="checkbox"/> Mining <input type="checkbox"/>
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Description of your activity	<p>The CGAgeo is a consulting company founded in October 2001. Among his more than 12 years of experience acquired expertise in projects aimed at Contaminated, Geology, Hydrogeology and Mineral Exploration Areas Management, and proven in different areas of the environment as Environmental Permitting, Due Diligence, Solid Waste Management experience between others.</p> <p>We operate in various market segments such as industries, mining, petrochemical, builders and developers.</p>
Date of establishment	20 october 2001
Turnover	R\$8.000.000,00 (US\$3.000.000,00 in 2014)
Nr of employees	28
Please detail the products you deal with (and related brands): - typology - range	Environmental technology, in site investigation and remediation. Waste management technologies
Geographic areas covered	South america
Please indicate if you are already sole agent of foreign products	Not yet
Please indicate if you have contacts with foreign companies. If yes, indicate the country/ies	Yes. Waste Management – USA and Langan - USA
Please indicate your customers' characteristics	National and Multinational companies. We working provide services to clients in various segments, including industries, mining companies, oil companies, civil construction companies and real estate developers
Please indicate if you have already worked with Italian companies. If yes, which ones?	CNH is our client. It's a Fiat Group Company. I used to work to Pirelli

Sub-sectors you are mostly interested in:

ENVIRONEMENT

- Soil/contaminated land monitoring and treatment / remediation
- Risks/disasters prevention and management
- Waste management/ Recycling
- Water/Dams/Hydraulics
- Water/waste water treatment
- Air quality / off gas management
- Noise prevention and treatment
- Engineering and environmental geology
-

ENERGY

- Traditional energy
- Renewable Energy (Photo voltaic, Solar energy (thermal)
- HPP / small HPP
- Biomass
- Pyrogasification
- Biobuilding
-

INFRASTRUCTURES/TRAVAUX PUBLIQUES

- Roads and motorways
- Cement, bitumen, construction material, road equipment, furniture, fittings, signs and accessories
- Railways
- Underground and tunneling
- Bridges and viaducts
- Airports
- Ports
- Urban transport
- Power distribution and energy production (including smart grid and off grid systems)
- Environmental infrastructures
- Public works (hospitals, schools, sports facilities)
- Public Lightning
-

OTHER

- Oil & Gas
- Mining
-



<p>Please indicate products/services/processes solutions you are looking for</p>	<p>Technology for environmental project, considering site remediation and waste management.</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>We can be a “product seller” in Brazil or we can working together in projects</p>
<p>Please give the specific purpose of your visit in Italy</p>	<p>I’m used to take partnership and technological survey in USA. It’s important CGA search another partner out of USA.</p>

PLEASE SEND IT BACK TO:



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COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	Commodore Contracting Company LLC – MEP
City	Abu Dhabi
Website	www.commodore-mep.com
Contact person (name and position)	MOHAMMAD GHAZI – AREA MANAGER
Spoken languages	Arabic / English

ACTIVITY

Sector you deal with:	✓ DESIGN BUILDING LIVING: ✓ Hotels Airports ✓ Schools ✓ Hospitals Yachts Other: <i>Commercial & Residential Buildings</i> <input type="checkbox"/> ENVIRONMENT <input type="checkbox"/> RENEWABLE ENERGY ✓ INFRASTRUCTURES																														
Projects already realized:	<table border="1"> <thead> <tr> <th><u>Name</u></th> <th><u>Country</u></th> <th><u>Year</u></th> </tr> </thead> <tbody> <tr> <td>YOHAN TOWER</td> <td>QATAR</td> <td>2010</td> </tr> <tr> <td>AL ARYAM TOWER</td> <td>QATAR</td> <td>2010</td> </tr> <tr> <td>IPIC HEADQUARTERS</td> <td>UAE</td> <td>2011</td> </tr> <tr> <td>SEBA TOWER</td> <td>UAE</td> <td>2011</td> </tr> <tr> <td>AI AIN RESIDENTIAL COMPLEX</td> <td>UAE</td> <td>2013</td> </tr> <tr> <td>AL FUJAIRAH MALL</td> <td>UAE</td> <td>2013</td> </tr> <tr> <td>ABU DHABI FUTURE SCHOOL</td> <td>UAE</td> <td>2014</td> </tr> <tr> <td>AL BATEEN TOWER (Hilton Hotels Group)</td> <td>UAE</td> <td>2014</td> </tr> <tr> <td>AL JASSIMYA TOWER</td> <td>QATAR</td> <td>2014</td> </tr> </tbody> </table>	<u>Name</u>	<u>Country</u>	<u>Year</u>	YOHAN TOWER	QATAR	2010	AL ARYAM TOWER	QATAR	2010	IPIC HEADQUARTERS	UAE	2011	SEBA TOWER	UAE	2011	AI AIN RESIDENTIAL COMPLEX	UAE	2013	AL FUJAIRAH MALL	UAE	2013	ABU DHABI FUTURE SCHOOL	UAE	2014	AL BATEEN TOWER (Hilton Hotels Group)	UAE	2014	AL JASSIMYA TOWER	QATAR	2014
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DISTRIBUTION

Detail the products you deal with: - typology - range	<ul style="list-style-type: none"> • Cable Management System • GI & Aluminium Sheets • Piping (Metallic & Plastic) & Accessories • Equipment (HVAC, Plumbing, Firefighting) • Cables & Conduits
Segment the level of the products you deal with:	<ul style="list-style-type: none"> • Raw Materials • Fabrication • Installation
Indicate whether you have your own brand/s:	MULTIPLAST DUBAI (MD): Cable Management System
Geographic area covered:	UAE & QATAR
Indicate your customers' characteristics:	<ul style="list-style-type: none"> • Private Sector • Government & Semi Government

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TAILOR YOUR B2B AGENDA

Specify the products/services/processes solutions you are mostly interested in:	<ul style="list-style-type: none"> • Building Materials : Mechanical & Electrical • Testing Equipment & Instrument • Environmental Technologies
Please indicate which kind of cooperation you would be more interested in:	Partnership / Agency



Specify the solutions/products you are most interested in:

DESIGN BUILDING LIVING

- Territorial planning
Specify: _____
- Pre-feasibility studies
Specify: _____
- Geological studies
Specify: _____
- Architectural, structural and planning design services
Specify: _____
- Engineering management
Specify: ***SOFTWARE & PROCEDURES***
- Building and investments support services
Specify: ***FACILITY MANAGEMENT***
- Realization of civil, industrial and commercial buildings
Specify: ***BUILDING SERVICES (MECHANICAL, ELECTRICAL & AUTOMATION)***
- Plant design and maintenance
Specify: _____
- Monitoring, safety and telecontrol
Specify: _____
- Interior and outdoor decoration
Specify: _____
- Furniture, fixtures and equipment for houses, hotels, offices, shops...
Specify: _____
- Interior finishes
Specify: _____
- Taps and fittings, valves and related mechanical works
Specify: ***PIPING & ACCESSORIES – VALVES***
- Home textiles and household items
Specify: _____

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ENVIRONNEMENT

- Soil/contaminated land monitoring and treatment / remediation
- Risks/disasters prevention and management
- Waste management/ Recycling
- Water/Dams/Hydraulics
- Water/waste water treatment
- ✓ Air quality / off gas management
- Noise prevention and treatment
- Engineering and environmental geology
-

ENERGY

- ✓ Traditional energy
- ✓ Renewable Energy (Photo voltaic, Solar energy (thermal))
- HPP / small HPP
- Biomass
- Pyrogasification
- Biobuilding
-

INFRASTRUCTURES

- Roads and motorways
- Cement, bitumen, construction material, road equipment, furniture, fittings, signs and accessories
- Railways
- Underground and tunneling
- Bridges and viaducts
- Airports
- Ports
- Urban transport
- Power distribution and energy production (including smart grid and off grid systems)
- Environmental infrastructures
- Public works (hospitals, schools, sports facilities)
- Public Lightning
-

OTHER

- ✓ Oil & Gas
- Mining
-

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COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	DIAR HABIBA		
Post code, City	2090 BEN AROUS CEBBALA MORNAG - Tunisie		
Website			
Contact person (name and position)	Lofti Meziane – Gérant		
Spoken languages	French		

ACTIVITY

Sector you deal with:	<input checked="" type="checkbox"/> Hôtellerie <input type="checkbox"/> Aéroports <input type="checkbox"/> Ecoles <input checked="" type="checkbox"/> Hôpital <input type="checkbox"/> Yachts <input checked="" type="checkbox"/> Infrastructures <input checked="" type="checkbox"/> Autre: Immobilier
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DISTRIBUTION

Segment the level of the products you deal with:	All building materials
--	------------------------

Specify the solutions/products you are most interested in:

- Territorial planning
Specify: _____
- Pre-feasibility studies
Specify: _____
- Geological studies
Specify: _____
- Architectural, structural and planning design services
Specify: _____
- Engineering management
Specify: _____
- Building and investments support services
Specify: _____
- Realization of civil, industrial and commercial buildings
Specify: _____
- Plant design and maintenance
Specify: _____
- Monitoring, safety and telecontrol
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Specify: _____
- Interior finishes
Specify: _____
- Taps and fittings, valves and related mechanical works
Specify: _____
- Home textiles and household items
Specify: _____

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ENERGY & ENVIRONMENT PARTNERING EVENT

COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	ECG Engineering Consultants Group S.A.
Address	Building 2, Block 10, El Sefarat District, Nasr City
Post code, City	11765 Cairo - Egypt
Phone	
Fax	
E-mail	
Website	www.ecgsa.com
Contact person (name and position)	Ibrahim Ahmad Eshra VP, Head of Energy & Electromechanical Engineering Division
Spoken languages	English



Activity sector	<p>ENVIRONEMENT</p> <ul style="list-style-type: none"> <input type="checkbox"/> Soil/contaminated land monitoring and treatment / remediation <input type="checkbox"/> Risks/disasters prevention and management <input type="checkbox"/> Engineering and environmental geology <input type="checkbox"/> Waste management/ Recycling <input type="checkbox"/> Hydraulics <input type="checkbox"/> Water/waste water treatment <input type="checkbox"/> Air quality / off gas management <input type="checkbox"/> Noise prevention and treatment <input type="checkbox"/> <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ✓ Photovoltaic ✓ Solar Energy (thermal) <input type="checkbox"/> HPP / small HPP <input type="checkbox"/> Biogas/Biomass ✓ Cogeneration <input type="checkbox"/> Pyrogassification ✓ Energy efficiency <input type="checkbox"/> <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> <input type="checkbox"/> Roads and motorways <input type="checkbox"/> Cement, bitumen, construction material, road equipment, furniture, fittings, signs and accessories <input type="checkbox"/> Railways <ul style="list-style-type: none"> Underground and tunneling <input type="checkbox"/> Bridges and viaducts ✓ Airports <input type="checkbox"/> Ports <input type="checkbox"/> Urban transport ✓ Power distribution and energy production (including smart grid and off grid systems) <input type="checkbox"/> Environmental infrastructures (landfills, dams etc) <input type="checkbox"/> Public works (hospitals, schools, sports facilities) <input type="checkbox"/> Public Lighting <input type="checkbox"/> <p>OTHER</p> <ul style="list-style-type: none"> ✓ Oil & Gas <input type="checkbox"/> Mining <input type="checkbox"/>
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Description of your activity	ECG is an International Engineering Company located in Cairo Egypt, with several branches in MENA and East Africa.
Date of establishment	1969
Turnover	Around 60 million US\$
Nr of employees	Around 2'000
Please detail the products you deal with (and related brands): - typology - range	<ol style="list-style-type: none"> 1. Wide range of equipment (Static and Rotating) that might be designed/selected in Power plants, Petrochemical Plants, Industrial enterprises, etc. 2. All brands and ranges of electromechanical equipment and materials related to the buildings' systems design.
Geographic areas covered	Middle East (including Gulf Area), North Africa & East Africa
Please indicate if you are already sole agent of foreign products	Not Applicable
Please indicate if you have contacts with foreign companies. If yes, indicate the country/ies	<ul style="list-style-type: none"> • NACO Netherlands Airport Consultants • JAC Japan Airports Consultants • ODE Offshore Design Engineering Ltd. (UK) • PROCESS Process Engineering International LLC (USA)
Please indicate your customers' characteristics	<ul style="list-style-type: none"> ○ Governmental bodies ○ International Funds organizations ○ Investors ○ Producers/Developers ○ Construction Contractors
Please indicate if you have already worked with Italian companies. If yes, which ones?	Not yet

Sub-sectors you are mostly interested in:

ENVIRONEMENT

- Soil/contaminated land monitoring and treatment / remediation
- Risks/disasters prevention and management
- Waste management/ Recycling
- Water/Dams/Hydraulics
- Water/waste water treatment
- Air quality / off gas management
- Noise prevention and treatment
- Engineering and environmental geology
-

ENERGY

- Traditional energy
- Renewable Energy (Photo voltaic, Solar energy (thermal))
- HPP / small HPP
- Biomass
- Pyrogasification
- Biobuilding
-

INFRASTRUCTURES/TRAVAUX PUBLIQUES

- Roads and motorways
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- Airports
- Ports
- Urban transport
- Power distribution and energy production (including smart grid and off grid systems)
- Environmental infrastructures
- Public works (hospitals, schools, sports facilities)
- Public Lightning
-

OTHER

- Oil & Gas
- Mining (Phosphate extraction)
- Silos (grains, powders, cement, etc.)



<p>Please indicate products/services/processes solutions you are looking for</p>	<ul style="list-style-type: none"> ▪ Renewable Energy Plants' related products and engineering services ▪ Energy Efficiency applications including technologies, studies and products.
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>Collaborations / Association for coming projects in the ME (including Egypt and Gulf Area) , North Africa and East Africa</p>
<p>Please give the specific purpose of your visit in Italy</p>	<ul style="list-style-type: none"> ○ Acknowledgement of latest technologies and successful applications. ○ Investigating possible cooperation with Italian companies

PLEASE SEND IT BACK TO:



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Enrica Demichelis - Daisy Romaniello

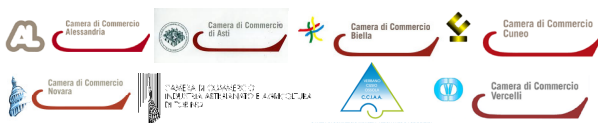
✉: ambiente@centroestero.org

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COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	GCP ARQUITETURA LTDA	
Address	RUA JOAQUIM ANTUNES, 177	
Post code, City	05415-010 , SAO PAULO, BRAZIL	
Phone		
Fax		
E-mail		
Website	www.gcp.arq.br	
Contact person (name and position)	Sergio Coelho – Architect Director / Principal	
Spoken languages	English, Portuguese, Spanish and Italian (some).	



Activity sector	<p>ENVIRONEMENT</p> <ul style="list-style-type: none"> <input type="checkbox"/> Soil/contaminated land monitoring and treatment / remediation <input type="checkbox"/> Risks/disasters prevention and management <input type="checkbox"/> Engineering and environmental geology <input type="checkbox"/> Waste management/ Recycling <input type="checkbox"/> Hydraulics <input type="checkbox"/> Water/waste water treatment <input type="checkbox"/> Air quality / off gas management <input type="checkbox"/> Noise prevention and treatment <input type="checkbox"/> <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> <input type="checkbox"/> Photovoltaic <input type="checkbox"/> Solarenergy (thermal) <input type="checkbox"/> HPP / small HPP <input type="checkbox"/> Biogas/Biomass <input type="checkbox"/> Cogeneration <input type="checkbox"/> Pyrogassification <input type="checkbox"/> Energy efficiency <input type="checkbox"/> <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> <input type="checkbox"/> Roads and motorways <input type="checkbox"/> Cement, bitumen, construction material, road equipment, furniture, fittings, signs and accessories <input type="checkbox"/> Railways <input type="checkbox"/> Underground and tunneling <input type="checkbox"/> Bridges and viaducts <input type="checkbox"/> Airports <input type="checkbox"/> Ports <input type="checkbox"/> Urban transport <input type="checkbox"/> Power distribution and energy production (including smart grid and off grid systems) <input type="checkbox"/> Environmental infrastructures (landfills, dams etc) <input type="checkbox"/> Public works (hospitals, schools, sports facilities) <input type="checkbox"/> Public Lightning <input type="checkbox"/> <p>OTHER</p> <ul style="list-style-type: none"> <input type="radio"/> Oil & Gas <input type="radio"/> Mining <p>X Architectural & Engineering Design with emphasis in sustainable solutions.</p>
-----------------	---

Description of your activity	GCP is a medium size (for the Brazilian standards) architectural practice delivering green+responsible design solutions (including material/systems research, project management and engineering design) to a important range of private and public clients. GCP is one of the pioneers and top architectural practices in the field of sustainable design, having most of its projects with green certification and a big number of local and international architectural awards.
Date of establishment	October / 1997
Turnover	Aprox. US\$ 1,8 million / year
Nr of employees	15
Please detail the products you deal with (and related brands): - typology - range	<p>Some green projects/ clients in the following markets :</p> <p>Sports Venues, such as: Centro de Formação Olímpica, Fortaleza – LEED / Client: Governo do Ceará Arena Pantanal, FIFA World Cup 2014, Cuiabá – LEED / Client: Governo do Mato Grosso.</p> <p>Industrial, such as: Unilever, Site Aguaí – LEED / Client : Unilever; Industrial plants in São Paulo, Pernambuco, Cali (Colombia) and Tortuguitas (Argentina) / Client: Unilever; Valeo Sites Itatiba, Campinas and Guarulhos / Client: Valeo auto parts; John Deere Tractor Plant, Montenegro / Client: John Deere;</p> <p>Convention/Exposition/Exhibition, such as: Centro de Exposições Imigrantes, São Paulo - LEED / Client: GL events; Galeria Concreta, São Paulo / Client: Galeria Concreta;</p> <p>Hospitality, such as: Hotel Boutique Nau Royal, São Sebastião / Client: Nau Royal.</p>
Geographic areas covered	Brasil, some countries of Latin America (Argentina, Colombia, El Salvador) and Africa (Angola).
Please indicate if you are already sole agent of foreign products	No



Please indicate if you have contacts with foreign companies. If yes, indicate the country/ies	Yes. Clients from USA, UK, France, Germany, Japan and Netherlands. Suppliers and/or design consultants from: USA, UK, Spain, Portugal, France, Germany and Japan.
Please indicate your customers' characteristics	GCP clients are mostly private, multinational companies and some public authorities, seeking quality design that brings innovation, cost efficiency and social+environmental responsible solutions.
Please indicate if you have already worked with Italian companies. If yes, which ones?	Although GCP had contact with Italian companies, unfortunately we did only one Data Center project for TIM in São Paulo. We have contact with very few italian suppliers already established in Brasil or others trying to expand operations in South America.

Sub-sectors you are mostly interested in:

ENVIRONEMENT

- Soil/contaminated land monitoring and treatment / remediation
- Risks/disasters prevention and management
- X Waste management/ Recycling
- Water/Dams/Hydraulics
- X Water/waste water treatment
- Air quality / off gas management
- Noise prevention and treatment
- Engineering and environmental geology
-

ENERGY

- Traditional energy
- X Renewable Energy (Photo voltaic, Solar energy (thermal))
- HPP / small HPP
- X Biomass
- Pyrogasification
- X Biobuilding
- X Wind Turbines

INFRASTRUCTURES/TRAVAUX PUBLIQUES

- Roads and motorways
- Cement, bitumen, construction material, road equipment, furniture, fittings, signs and accessories
- Railways
- Underground and tunneling
- Bridges and viaducts
- Airports
- Ports
- X Urban transport
- Power distribution and energy production (including smart grid and off grid systems)
- X Environmental infrastructures
- X Public works (hospitals, schools, sports facilities)
- Public Lightning
-

OTHER

- oOil & Gas
- oMining
-



<p>Please indicate products/services/processes solutions you are looking for</p>	<p>Our clients are demanding more and more solutions for water treatment/re-use and renewable energy systems. GCP would like to keep in touch with companies that could put together with us, solutions to these demands. We also would like to find design consultancy that could cooperate with us in the development of green and smart buildings.</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>First, we would like to establish some sort of partnership in terms of design and secondly, find reliable green material+systems fabriactros/suppliers that we could specify in our projects.</p>
<p>Please give the specific purpose of your visit in Italy</p>	<p>The design and construction of sustainable buildings and/or infrastructure are going to be mandatory in Brasil quite quickly, therefore, meeting with companies operating in this field in Italy could open new design possibilities for us. Due to the fact that GCP does not sell products, but only works with design+specification, it's vital for us to have an innovative and top quality network of consultants and suppliers to help us dealing with these growing demands of the South American market. We firmly believe that we can find some players of this important network in Italy.</p>

PLEASE SEND IT BACK TO:



Centro Estero per l'Internazionalizzazione
C.so Regio Parco, 27/29 10152 TORINO

Enrica Demichelis - Daisy Romaniello

✉: ambiente@centroestero.org

Tel. 011.6700.684/567



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COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	Hal Mann Vella		
Post code, City	Lja 9016 Lija		
Website	www.hmvellagroup.com		
Contact person (name and position)	Martin Vella		
Spoken languages	Italian, English		

ACTIVITY

Sector you deal with:	Hotels Airports Schools Hospitals Yachts Other: commercial buildings, towers, residential villas and apartments, etc.	
Projects already realized:	Name	Year
	Baystreet	2000
	Life Sciences	2007-2013
	Smart City Malta	2010-2013
	Tigné Fort	2009-2010
	Hilton Malta	
	Bank of Valletta	2013-2014

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DISTRIBUTION

Detail the products you deal with: - typology - range	Marble, granite, terrazzo
Segment the level of the products you deal with:	Construction
Indicate whether you have your own brand/s:	Hal Mann Vella LTD
Geographic area covered:	Maltese Archipelago
Indicate your customers' characteristics:	Medium to high end

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INTERNATIONAL ACTIVITY

Are you already the sole agent of foreign products? If yes, which ones?	Cosentino, Weber
Do you have contacts with foreign suppliers? If yes, indicate name and country	Italy, England, Germany

TAILOR YOUR B2B AGENDA

Specify the products you are mostly interested in:	Marble, granite, tiles and related construction materials.
--	--



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COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	HMK INTERNATIONAL LTD.		
Post code, City	Lja Lja 9016		
Website	www.hmkint.com		
Contact person (name and position)	Karl Mifsud Cremona - director		
Spoken languages	Italian, English		

ACTIVITY

Sector you deal with:	Hotels Airports Schools Hospitals Yachts Other: commercial buildings, towers, residential villas and apartments, etc.											
Projects already realized:	<table border="1"> <thead> <tr> <th><u>Name</u></th> <th><u>Year</u></th> </tr> </thead> <tbody> <tr> <td>Hubair</td> <td>2012</td> </tr> <tr> <td>Cisco</td> <td>2012</td> </tr> <tr> <td>Microsoft</td> <td>2013</td> </tr> <tr> <td>Bottega Verde</td> <td>2014</td> </tr> </tbody> </table>	<u>Name</u>	<u>Year</u>	Hubair	2012	Cisco	2012	Microsoft	2013	Bottega Verde	2014	
<u>Name</u>	<u>Year</u>											
Hubair	2012											
Cisco	2012											
Microsoft	2013											
Bottega Verde	2014											

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DISTRIBUTION

Detail the products you deal with: - typology - range	Prefab buildings (containers), pontoons and marinas
Segment the level of the products you deal with:	Building – Living
Indicate whether you have your own brand/s:	HMK INTERNATIONAL LTD.
Geographic area covered:	Malta
Indicate your customers' characteristics:	Wide spectrum

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INTERNATIONAL ACTIVITY

Are you already the sole agent of foreign products? If yes, which ones?	Pagin Prefabricats – Martin Pontoons
Do you have contacts with foreign suppliers? If yes, indicate name and country	As above Italy

TAILOR YOUR B2B AGENDA

Specify the products you are mostly interested in:	Any innovative building related goods.
--	--



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COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	HOME IN TUNISIA		
Post code, City	Sousse (Tunisie)		
Website	www.homeintunisia.com		
Contact person (name and position)	Ouissem Hamila – Managing Director		
Spoken languages	French, English, Italian, German, Arabic		

ACTIVITY

Sector you deal with:	<input checked="" type="checkbox"/> Hôtellerie <input type="checkbox"/> Aéroports <input checked="" type="checkbox"/> Ecoles <input checked="" type="checkbox"/> Hôpital <input type="checkbox"/> Yachts <input checked="" type="checkbox"/> Infrastructures <input checked="" type="checkbox"/> Autre: Immobilier
Projects already realized:	

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DISTRIBUTION

Detail the products you deal with: - typology - range	Investment opportunities in Tunisia
Segment the level of the products you deal with:	Building, real estate, finance, service
Indicate whether you have your own brand/s:	Tunisie et Afrique du nord
Geographic area covered:	PME, retailer

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INTERNATIONAL ACTIVITY

Are you already the sole agent of foreign products? If yes, which ones?	Yes: Italy, France, Spain, Poland, Ireland, Sweden, Betherland, Belgium, Switzerland, UH, Russia, Turkey, Qatar, UAE, Algeria, Libya
Do you have contacts with foreign suppliers? If yes, indicate name and country	Yes.

TAILOR YOUR B2B AGENDA

Specify the products you are mostly interested in:	Big companies interested in outsourcing/starting up in Tunisie
--	--



Specify the solutions/products you are most interested in:

Territorial planning

Specify: _____

Pre-feasibility studies

Specify: _____

Geological studies

Specify: _____

Architectural, structural and planning design services

Specify: _____

Engineering management

Specify: _____

Building and investments support services

Specify: _____

Realization of civil, industrial and commercial buildings

Specify: schools, cultural centers, commercial centers (museums, stations, showrooms...etc.)

Plant design and maintenance

Specify: _____

Monitoring, safety and telecontrol

Specify: _____

Interior and outdoor decoration

Specify: _____

Furniture, fixtures and equipment for houses, hotels, offices, shops...

Specify: _____

Interior finishes

Specify: _____

Taps and fittings, valves and related mechanical works

Specify: _____

Home textiles and household items

Specify: _____

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**ENERGY, ENVIRONMENT & BUILDING
PARTNERING EVENT**

COMPANY PROFILE INTERNATIONAL COMPANIES

Nom de l'entreprise	Institut Mobilier Européen S.A.		
Ville et Pays	Luxembourg – Grand-Duché de Luxembourg		
Website	www.prestige.lu – www.mghotels.lu		
Nom du délégué et fonction	Luca Valentini Administrateur		
Langue parlée	Italien, Français, Anglais		

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A C T I V I T É

Sector d'activité:	<input checked="" type="checkbox"/> Hôtellerie <input type="checkbox"/> Aéroports <input type="checkbox"/> Ecoles <input type="checkbox"/> Hôpital <input type="checkbox"/> Yachts <input type="checkbox"/> Infrastructures <input checked="" type="checkbox"/> Autre: Immobilier résidentiel et commercial																
Projets réalisés:	<table border="1"> <thead> <tr> <th><u>Nom</u></th> <th><u>Année</u></th> </tr> </thead> <tbody> <tr> <td>Appart-hôtel Guillaume Suites</td> <td>2014</td> </tr> <tr> <td>Appart-hôtel Le Relais</td> <td>2014</td> </tr> <tr> <td>Appart-hôtel Four Stars</td> <td>2012</td> </tr> <tr> <td>Immeuble La Neuvieme</td> <td>2013</td> </tr> <tr> <td>Immeuble The First</td> <td>2011</td> </tr> <tr> <td>Maison de Maître</td> <td>2011</td> </tr> <tr> <td>Immeuble La Cardinale</td> <td>2010</td> </tr> </tbody> </table>	<u>Nom</u>	<u>Année</u>	Appart-hôtel Guillaume Suites	2014	Appart-hôtel Le Relais	2014	Appart-hôtel Four Stars	2012	Immeuble La Neuvieme	2013	Immeuble The First	2011	Maison de Maître	2011	Immeuble La Cardinale	2010
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Maison de Maître	2011																
Immeuble La Cardinale	2010																

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DISTRIBUTION

Pouvez-vous donner des détails sur les produits avec lesquels vous travaillez: - typologie - gamme	Produits haut de gamme destinés à la construction (sanitaires, fenêtres, luminaires, revêtements, etc..), produits d'ameublement et de décoration haut de gamme, produits destinés à l'hôtellerie haut de gamme.
Segment du marché des produits que vous traitez	Immobilier de luxe et hôtellerie haut de gamme.
Pays sur lesquels vous travaillez	Principalement Luxembourg, mais également France et Italie
Pouvez-vous donner le profil de vos clients?	HNWI (immobilier) et dirigeants de sociétés (appart-hôtels)

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ACTIVITÉ INTERNATIONALE

Avez-vous déjà travaillé avec entreprises étrangères? De quels pays ?	Oui, italiennes, françaises, allemandes et belges.
Avez-vous déjà travaillé avec entreprises italiennes? Lesquelles?	LEA Ceramiche, Frette, Poltrona Frau, Arredamenti Caneschi, Arketipo, Spazio Termomarket, Mutina, Partners & Partners, etc..

REALISATION DE VOTRE RENDEZ-VOUS

Indiquez les produits/services/typologie de conseil/solutions dans lesquels vous êtes intéressés:	Produits pour la construction, la rénovation et la décoration. Produits pour l'hôtellerie. Services de conception et étude. Services graphiques et de marketing.
Indiquez la typologie de coopération dans laquelle vous êtes intéressés (contracting / fourniture / conception / construction etc.)	Fourniture de produits, conception de solutions spécifiques, réalisation de travaux.



Spécifiez les solutions / produits que vous êtes surtout intéressé par:

- Analyses territoriales, études de faisabilité, recherches (économiques, urbanistiques, sociales, infrastructurelles, géologiques) pour les suivantes phases de construction
Spécifier: _____
- Planification et conception f de projet territorial, projet (architectonique, structural, de l'équipement) management de génie, développement et gestion de l'investissement
Spécifier: _____
- Construction et réalisation de édifice
Spécifier: équipements éducatifs, culturels, commerciales (musées, gares, showrooms...etc.)
- Activités de support pour la construction
Spécifier: _____
- Équipement et fourniture pour édifices civiles, industriels et commerciaux
Spécifier: _____
- Œuvres générales de construction et fourniture de matériels pour la construction
Spécifier: _____
- Soupapes
- Réalisations mécaniques pour les robinets et les soupapes
- Robinets sanitaires
- Décoration pour l'intérieur et l'extérieur
Spécifier: Hôtels, restaurants, logements.
- Finitions pour l'intérieur (ex. carrelages, portes et châssis, revêtements, peintures décoratives, panneaux, cloisons, murs amovibles, éclairage, réfrigération commerciale)
Spécifier: Eclairage, menuiserie intérieure, revêtements de sol et muraux.
- Meubles et équipement résidentiel, d'hôtels, bureaux, écoles, magasins, musées et centres de conférence
Spécifier: Mobilier pour hôtels et restaurants
- Textiles pour mobilier
Spécifier: _____
- Articles ménagers
Spécifier: _____

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**ENERGY, ENVIRONMENT & BUILDING
PARTNERING EVENT**

COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	Kaltenis Design Works	
Address	Didzioji str. 10-9	
Post code, City	LT-01128 Vilnius	
Website	www.kaltenis.com	
Contact person (name and position)	Tautvydas Kaltenis, head	
Spoken languages	Lithuanian, russian, english	

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ACTIVITY

Sector you deal with:	Commercial Buildings, Towers , Residential villas and apartments, etc
Projects already realized:	<p>"Cili Kava" – interiors of cafes (2003-2004); "Mega" – interior of trade center (2005); "Pramogu Bankas" – interior of casino (2006); "Ranga Group" – interiors of offices (2007); "Menu Spaustuve" – interior of Culture incubator (2009); Private seaside villa interior (2011); Design of Laboratory Laser Device "Master Duo" (2012); Yukon-Pulsar exhibitions "IWA & Outdoor Classic" (2012-2013); Design of iron fireplace "Umega Series" (2013); Yacht design concept "Yjot01" (2013); Design of binocular "Yukon Solaris" (2014).</p> <p>More – on the kaltenis.com</p>

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DISTRIBUTION

Detail the products you deal with: - typology - range	Interior design and product design
Geographic area covered:	European Union, Russia and Asia
Indicate your customers' characteristics:	Major companies, chains of restaurants; High end customers.

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INTERNATIONAL ACTIVITY

Do you have contacts with foreign suppliers? If yes, indicate name and country	Martex spa (Italy); Babini spa (Italy); JC Passion srl (Italy); Zucchetti Rubinetteria spa (Italy); Cornelio Cappellini srl (Italy); Andreu World EE (Spain); Established & Sons (GB); Moooi (NL); MGX by Materialise (BE) and more others...
--	---

TAILOR YOUR B2B AGENDA

Specify the products you are mostly interested in:	SYSTEM FOR WINDOWS, FLOOR, DOORS, TEXTILE
--	---



Specify the solutions/products you are most interested in:

- Territorial planning
Specify: _____
- Pre-feasibility studies
Specify: _____
- Geological studies
Specify: _____
- Architectural, structural and planning design services
Specify: _____
- Engineering management
Specify: _____
- Building and investments support services
Specify: _____
- Realization of civil, industrial and commercial buildings
Specify: _____
- Plant design and maintenance
Specify: _____
- Monitoring, safety and telecontrol
Specify: _____
- Interior and outdoor decoration
Specify: _____
- Furniture, fixtures and equipment for houses, hotels, offices, shops...
Specify: _____
- Interior finishes
Specify: _____
- Taps and fittings, valves and related mechanical works
Specify: _____
- Home textiles and household items
Specify: _____

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MADE IN ITALY



COMPANY PROFILE

Company name	Madina Engineering & Construction	
Address	Northern Industrial Zone, Street No.800, El-Obour City	
Post code, City	Great Cairo, Egypt	
Phone		
Fax		
E-mail		
Website	www.madina-corp.com	
Contact person (name and position)	Mohamed Rashed	
Spoken languages	English, Arabic	
Date of establishment	1997	
Turnover 2013 (estimated)	Euro 13 Million	
Nr. of employees 2013	900	

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ACTIVITY

Sector you deal with:	<ul style="list-style-type: none"> ✓ Hotels ✓ Airports ✓ Schools ✓ Hospitals ✓ Other: Factories and power plants 				
Projects already realized:	<table border="0"> <thead> <tr> <th style="text-align: left;"><u>Name</u></th> <th style="text-align: left;"><u>Year</u></th> </tr> </thead> <tbody> <tr> <td colspan="2">Please refer to our web site</td> </tr> </tbody> </table>	<u>Name</u>	<u>Year</u>	Please refer to our web site	
<u>Name</u>	<u>Year</u>				
Please refer to our web site					

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DISTRIBUTION

Detail the products you deal with: - typology - range	Main Activities : 1- Construction Dept. -Civil works -Mechanical works -Electrical works -Fire alarm & fire fighting -HVAC -Metal fabrication 2- Trading Dept. -Importing -Agent
Segment the level of the products you deal with:	Construction Equipment, HVAC, Windows and Doors, fire Alarm and fire fighting, pumps, Fans
Indicate whether you have your own brand/s:	
Geographic area covered:	Egypt and Gulf Area
Indicate your customers' characteristics:	Private sector

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INTERNATIONAL ACTIVITY

Are you already the sole agent of foreign products? If yes, which ones?	Yes, construction Equipment, water treatment
Do you have contacts with foreign suppliers? If yes, indicate name and country	Many companies in Italy, Korea and China

TAILOR YOUR B2B AGENDA

Specify the products you are mostly interested in:	Any product related to construction
--	-------------------------------------



Give further useful information, if any:

Now we are established a new company for ready mix concrete and we are looking forward to equipment suppliers.

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Specify the solutions/products you are most interested in:

- Territorial planning
Specify: _____
- Pre-feasibility studies
Specify: _____
- Geological studies
Specify: _____
- Architectural, structural and planning design services
Specify: _____
- Engineering management**
Specify: _____
- Building and investments support services**
Specify: _____
- Realization of civil, industrial and commercial buildings**
Specify: _____
- Plant design and maintenance**
Specify: _____
- Monitoring, safety and telecontrol
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- Interior and outdoor decoration
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Specify: _____
- Interior finishes
Specify: _____
- Taps and fittings, valves and related mechanical works

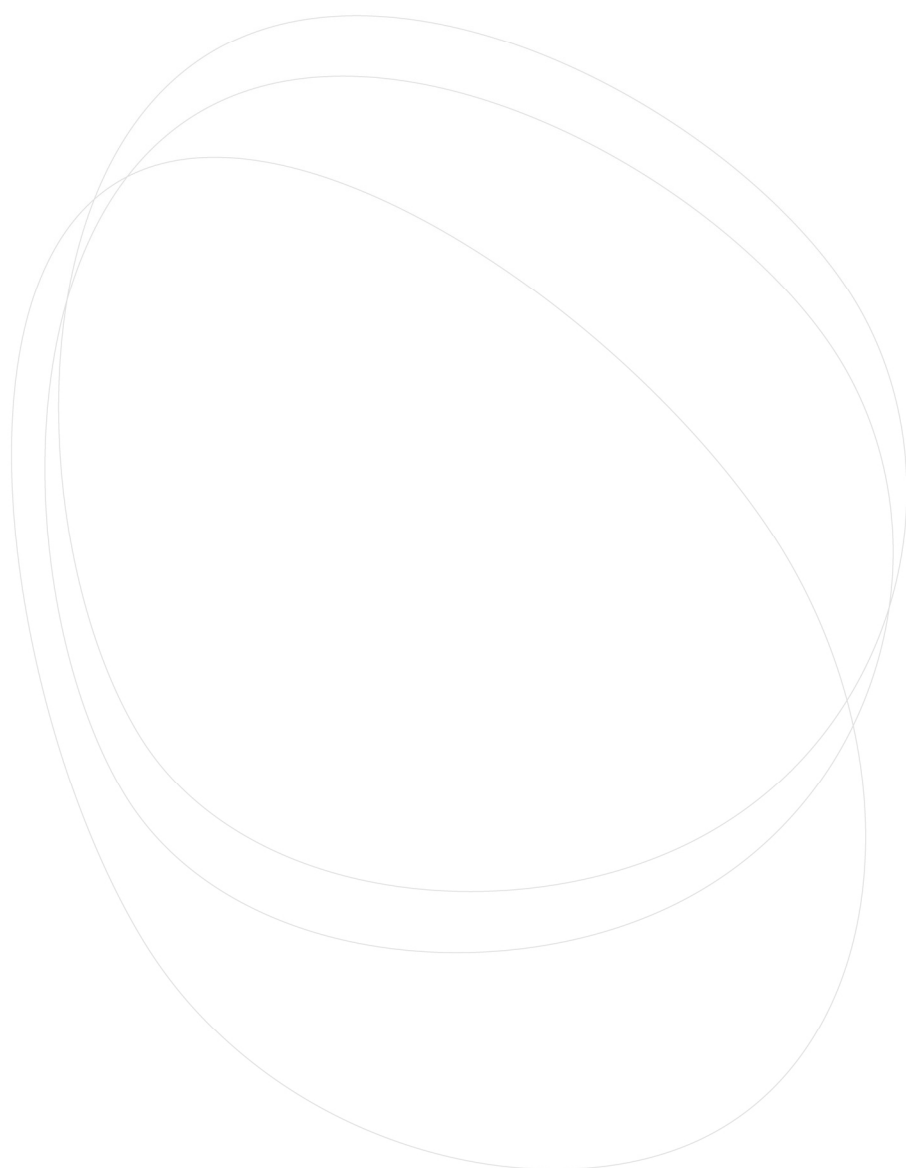


Specify: _____

- Home textiles and household items

Specify: _____

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MADE IN ITALY



COMPANY PROFILE ENTREPRISES INTERNATIONALES

Nom de l'entreprise	NOVEC	
Adresse	Immeuble NOVEC Park Technopolis Sala Al Jadida	
Code Postal, Ville	11100	
Numéro de téléphone		
Web	www.novec.ma	
Personne de contacte (nom, prénom, position)	ARFAWI Noureddine : Directeur commercial	
Langues parlées	Français	

Secteurs d'activité

ENVIRONNEMENT

- Traitement des sols
- Gestion des risques de l'environnement
- Ingénierie et géologie de l'environnement
- Gestion et traitement de déchets/ Recyclage
- Projets hydrauliques
- Traitement d'eau
- Qualité de l'Air
- Prévention et traitement du bruit
-

ENERGIES RENOUVELABLES

- Photovoltaïque
- Energie solaire/solaire thermique
- HPP (hydroélectrique)
- Cogénération
- Biogas/biomasse
- Pirogassification
- Efficacité énergétique
-

INFRASTRUCTURES/TRAVAUX PUBLICS

- Routes et autoroutes
- Cément, bitume, matériau de construction, accessoires et signes pour les routes
- Chemins de fer
- Métro et tunnels
- Ponts
- Aéroports
- Ports
- Transports urbains
- Production et distribution d'énergie
- Infrastructures de l'environnement (décharges, barrages ecc.)
- Infrastructures sociales (hôpitaux, écoles, installations sportives ecc.)
- Eclairage Publique
- Structures en acier
-

OTHER

- Oil & Gas
- Mines
-



<p>Description de votre activité</p>	<p>NOVEC, Ingénieurs Conseil depuis 1958, est une Filiale du Groupe CDG.</p> <p>Domaines de compétence de NOVEC</p> <ul style="list-style-type: none"> • Infrastructures de transport et Mobilité • Barrages & ouvrages souterrains, au Maroc et à l'étranger • Bâtiment & Génie Civil • Aménagement urbain • Eau potable & Assainissement • Irrigation et développement rural • Ingénierie maritime • Ingénierie énergétique et industrielle • Environnement et développement durable • Ingénierie informatique • Ordonnancement, Pilotage & Coordination (OPC)
<p>Date de création</p>	<p>1973</p>
<p>Chiffre d'affaire annuelle</p>	<p>318 MMAD en 2013</p>
<p>N° d'employés</p>	<p>506</p>
<p>Pouvez-vous donner des détails sur les produits avec lesquels vous travaillez: - typologie - gamme</p>	<p>Les Missions de NOVEC</p> <ul style="list-style-type: none"> • Plans Directeurs, Etudes Stratégiques • Etudes de Faisabilité • Évaluation et Audits Environnementaux • Etudes de Conception, de Réalisation et de Suivi des Travaux • Maîtrise d'œuvre, Assistance à Maîtrise d'Ouvrage, Ordonnancement, Pilotage et Coordination • Expertise • Formation et Accompagnement
<p>Pays sur lesquels vous travaillez</p>	<p>Maroc-Burkina Faso-Côte d'ivoire-Tunisie-Mauritanie-Liban-Bénin-Gabon-Caméroun-Togo</p>
<p>Avez-vous déjà travaillé avec entreprises étrangères? De quels pays ?</p>	<p>France</p>
<p>Pouvez-vous donner le profil de vos clients?</p>	<p>Bouygues</p>
<p>Avez-vous déjà travaillé avec entreprises italiennes? Lesquelles ?</p>	<p>Non</p>

Secteurs dans
lesquels vous seriez
intéressés à connaître
entreprises du
Piémont

ENVIRONNEMENT

- Traitement des sols
- Gestion des risques
- Gestion et traitement de déchets/ Recyclage
- Eau/Barrages/Projets hydrauliques
- Traitement d'eau
- Qualité de l'Air
- Prévention et traitement du bruit
- Ingénierie et géologie de l'environnement
- Gestion des risques de l'environnement
-

ENERGIE

- Énergie traditionnelle
- Énergies renouvelables (photovoltaïque, énergie solaire/solaire thermique)
- HPP (hydroélectrique)
- biomasse
- pirogassification
- bioconstruction
-

INFRASTRUCTURES/TRAVAUX PUBLICS

- Routes et autoroutes
- Cément, bitume, matériau de construction, accessoires et signes pour les routes
- Chemins de fer
- Métro et tunnels
- Ponts
- Aéroports
- Ports
- Transports urbains
- Production et distribution d'énergie
- Infrastructures de l'environnement (décharges ecc.)
- Infrastructures sociales (hôpitaux, écoles, installations sportives ecc.)
- Eclairage Public
- Structures en acier
-

OTHER

- Oil & Gas
- Mines
-

<p>Indiquez les produits/services/typologie de conseil/solutions dans lesquels vous êtes intéressés.</p>	
<p>Indiquez la typologie de coopération dans laquelle vous êtes intéressés.</p>	<p>Possibilités de travailler en groupement sur des projets en relation avec nos métiers.</p>
<p>Indiquez le but de votre visite à Turin</p>	<p>Développement de partenariats dans le cadre d'un échange d'expertise.</p>

ENVOYER A':



Centro Estero per l'Internazionalizzazione
C.so Regio Parco, 27 - 10152 TORINO

Enrica Demichelis / Daisy Romaniello

✉: ambiente@centroestero.org

Tel. 011.6700.684

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REGIONE
PIEMONTE

Initiative co-financed by the Development and Cohesion Fund

www.regione.piemonte.it/fsc/internazionalizzazione

**ENERGY, ENVIRONMENT & BUILDING
PARTNERING EVENT**

COMPANY PROFILE INTERNATIONAL COMPANIES

Company name	SANI - BAINS	
Post code, City	2046 La Marsa - Tunisia	
Website	www.sanibains.com	
Contact person (name and position)	Nacef Bouzguenda – Chairman	
Spoken languages	French	

ACTIVITY

Sector you deal with:	<input checked="" type="checkbox"/> Hôtellerie <input checked="" type="checkbox"/> Aéroports <input type="checkbox"/> Ecoles <input checked="" type="checkbox"/> Hôpital <input type="checkbox"/> Yachts <input checked="" type="checkbox"/> Infrastructures
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DISTRIBUTION

Geographic area covered:	Tunisia
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INTERNATIONAL ACTIVITY

Are you already the sole agent of foreign products? If yes, which ones?	Yes : Italy, Spain, Germany
Do you have contacts with foreign suppliers? If yes, indicate name and country	Yes: Saloni Ceramica.

TAILOR YOUR B2B AGENDA

Specify the products you are mostly interested in:	Construction.
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THE BEST OF
MADE IN ITALY



Specify the solutions/products you are most interested in:

- Territorial planning
Specify: _____
- Pre-feasibility studies
Specify: _____
- Geological studies
Specify: _____
- Architectural, structural and planning design services
Specify: _____
- Engineering management
Specify: _____
- Building and investments support services
Specify: _____
- Realization of civil, industrial and commercial buildings
Specify: _____
- Plant design and maintenance
Specify: _____
- Monitoring, safety and telecontrol
Specify: _____
- Interior and outdoor decoration
Specify: _____
- Furniture, fixtures and equipment for houses, hotels, offices, shops...
Specify: _____
- Interior finishes
Specify: _____
- Taps and fittings, valves and related mechanical works
Specify: _____
- Home textiles and household items
Specify: _____

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